

### **MoUs/Collaborations (2019-20)**

<b>Sl. No.</b>	<b>Name of the institution / industry with whom the MoU / linkage is made</b>	<b>Purpose of the MoU/Linkage</b>
1	AMDISA	Collaboration for International Conference
2	FIEO	Collaboration for National seminar
3	JIMS-International Lingua Institute	Foreign language course (German and French)
4	GGSSIP university	Collaboration for business plan competition
5	Live project -Tanishq Company LTd	Internship and live project for students
6	BRICS CCI	Data analytics course
7	DIDM	Digital Marketing course
8	QT Analytics	Advanced course on Excel

## Collaboration 2

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From: Ganeshwara Rao <ganesh.amdisa@gmail.com>  
Date: Sat, Sep 28, 2019 at 11:51 AM  
Subject: Ack. of Supported Program Fee -- JIMS, New Delhi  
To: Director General <directorgeneral@jagannath.org>  
Cc: execdir.amdisa <execdir.amdisa@gmail.com>, Ganeshwara Rao <ganesh.amdisa@gmail.com>

To  
Dr. (Col) Satish Seth courtesy  
Director General  
Jagannath International Management School  
MOR, Pocket-105, Kalkaji  
New Delhi - 110 019

Sub: Ack. of Supported Program Fee - JIMS, New Delhi  
Ref. NEFT transfer dated 26-9-2019

Dear Sir,

We write to acknowledge receipt of the amount of Rs. 23,600/- through NEFT on 26th September, 2019 towards AMDISA Supported Program fee for your institution's XVth International Conference on the theme "Revisiting HR in the Digital Era : Impact of Critical Shifts in Technology, Operations and Culture" on Saturday, 15th February 2020 at the India International Centre, Lodhi Road, New Delhi. Please find attached scanned copies of tax invoice and money receipt for Rs. 23,600/-.

We request you to please send the Conference Brochure as and when ready to upload on AMDISA website and to send individual e-mails (twice) to all AMDISA network.

Please indicate your preferred date for the 1st communication and the 2nd (final) communication to the AMDISA network.

We await your response.



Activate Windows

# Collaboration 9



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as "MOU") is made and entered into at New Delhi on the 9 October, 2019.

BETWEEN

**FEDERATION OF INDIAN EXPORT ORGANISATIONS**, (hereinafter referred to as "FIEO") New Delhi represented by Ms Nirmaia Tete, Regional Head (North), Federation of Indian Export Organizations and **JAGANNATH INTERNATIONAL MANAGEMENT SCHOOL** (hereinafter referred to as "JIMS") New Delhi represented by Dr. Satish Seth, Director General, Jagannath International Management School.

Hereto agree as follows:

### 1. SCOPE

Jointly design and deliver seminar/conferences/workshops in International Trade as per mutually agreed programme.

### 2. RESPONSIBILITIES

- a) FIEO will provide suitable faculty/Guest Speakers to conduct the joint programmes.
- b) JIMS will arrange faculty and students to attend programmes as participants.

### 3. VENUE

The programmes will be held either in JIMS Campus or at FIEO premises as mutually decided.



**4. COST**

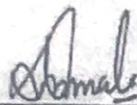
- a) The host organisation i.e. the organization where the programme takes place will bear the costs of organizing the programme(s) which may include cost of backdrop, banner, certificates, high tea etc.
- b) JIMS will pay remuneration to Guest faculty/speakers who deliver the programme(s) at its Campus.

**5. TERM**

The MOU will be initially valid for a period of 3 years and may be renewed for a further period as mutually agreed by both parties.

For and on behalf of the  
FIEO, New Delhi

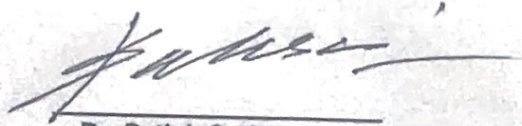
For and on behalf of the  
JIMS, New Delhi



Ms Nirmala Tete  
Regional Head (North)

Date

October 09, 2019



Dr. Satish Seth  
Director General

Date

09 Oct 2019





- French, Batch 1 – The training shall be completed in 24 sessions of 2 hours each (total 48 hours), with sessions being conducted twice a week on **Thursdays and Fridays**, except in case of unavoidable reasons such as holidays etc. in which case the session shall be re-scheduled with mutual agreement of the Client and ILI. The training sessions shall be from 14:30:00 Hrs. to 16:30 Hrs. The training shall commence on 3<sup>rd</sup> October 2019. There shall be 43 students in Batch 1.
  - German, Batch 1 – The training shall be completed in 24 sessions of 2 hours each (total 48 hours), with sessions being conducted twice a week on **Thursdays and Fridays**, except in case of unavoidable reasons such as holidays etc. in which case the session shall be re-scheduled with mutual agreement of the Client and ILI. The training sessions shall be from 14:30:00 Hrs. to 16:30 Hrs. The training shall commence on 3<sup>rd</sup> October 2019. There shall be 42 students in Batch 1.
  - e. The trainer list shall be provided by the Client to ILI before commencement of the Training and shall remain unchanged except under unavoidable circumstances such as medical reasons etc., in which case ILI shall be intimated about any such change. The trainees shall also be required to sign a class roster before the start of each session to maintain attendance.
  - f. ILI shall charge the Client on 'per student' basis. The minimum number of students enrolled for the language training is 230. Charges payable per student is Rs. 2000/- (Rupees Two thousand only) for a 48 hours course. The number of students shall be counted as per the list given by client at the beginning of the training, and not as per the number of trainees left at the end of the training. Taxes (GST applicable @ 18%) shall be applicable on the above mentioned amount. Accordingly, total amount payable shall be:  
 $230 \text{ (students)} \times 2000\text{-/} = \text{Charges per student} + 18\% \text{ GST} = \text{INR } 5,42,800\text{-/}$  (Rupees Five Lakhs Forty Two Thousand Eight hundred only).
  - g. In case client wishes to add more trainees to the existing batches, the same can be done maximum till the completion of 3<sup>rd</sup> class. The charges mentioned in point 'f' shall change accordingly.
  - h. The payment shall be made by the Client in the form of Bank Transfer / Local Cheque / DD in favor of "INTERNATIONAL LINGUA INSTITUTE".
  - i. The Client shall make the payments per the following cycle -
    - (i) 10% advance payment (Before the commencement of course)
    - (ii) 50% after the completion of 24 hours of training.
    - (iii) 40% after the completion of the training and award of Certificates
- The client shall process the payment within 21 days from the date of invoice.
- k. The Client shall not, during the course of the Training and within 18 months after its completion, hire / contract the Trainer(s) provided by ILI without the written consent of ILI.





- Course material provided by ILI as part of the Training shall remain property of ILI. The Client shall not copy / distribute it amongst others (except those attending the training) without consent of ILI.

ILI agrees to the following

- The Trainer(s) shall reach the training venue 15 minutes prior to the scheduled start time of a training session and shall remain at the training venue for 15 minutes after completion of the session for clearing / answering doubts, if any
- ILI shall provide all the necessary course material as part of the Training. No extra cost shall be charged from the Client for these
- ILI shall conduct a final assessment on the last day of the training and shall provide certification to the trainees who have successfully cleared the Training.

AGREED AND ACCEPTED:

FOR INTERNATIONAL LINGUA INSTITUTE

DATE: 19<sup>th</sup> September 2019

NAME: VIDYAN KALSA

TITLE: DIRECTOR

FOR JAGANNATH INTERNATIONAL MANAGEMENT SCHOOL

DATE: 19<sup>th</sup> September 2019

NAME: DR. SATISH SETHI

TITLE: DIRECTOR GENERAL

Please return a copy of the signed agreement, by mail / fax / courier, to International Lingua Institute, NOIDA.



CONFIDENTIAL Page 3 of 3

# Collaboration 8



## AGREEMENT

This Agreement is made and entered into at New Delhi on the 09<sup>th</sup> March 2020.

### BETWEEN

GURU GOBIND SINGH INDRAPRASTHA UNIVERSITY, (hereinafter referred to as "GGSIPU") New Delhi represented by Prof.(Dr.) Sanjiv Mittal, Director, Academic Affairs, Guru Gobind Singh Indraprastha University Organizations and JAGANNATH INTERNATIONAL MANAGEMENT SCHOOL (hereinafter referred to as "JIMS") New Delhi represented by Dr. Satish Seth, Director General, Jagannath International Management School.

Hereto agree as follows:

#### 1. SCOPE

Jointly design and deliver Business Plan Competition as per mutually agreed terms and conditions.

#### 2. RESPONSIBILITIES

- a) GGSIPU and JIMS will jointly design the programme content and promotion material
- b) GGSIPU and JIMS will jointly promote the programme for maximum participation from Delhi-NCR Colleges.

#### 3. VENUE

The programme will be held in JIMS Campus.






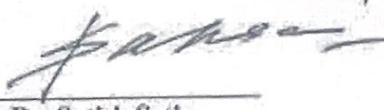
**4. COST**

JIMS will bear all costs of associated with the programme(s) which may include cost of posters, backdrop, banner, prizes, certificates etc. JIMS will also pay remuneration to Jury Panel members

**For and on behalf of the  
GGSIPU, New Delhi**

**For and on behalf of the  
JIMS, New Delhi**

  
9/03/2020  
**Prof. (Dr.) Sanjiv Mittal**  
Director, Academic Affairs

  
**Dr. Satish Seth**  
Director General

Date

07 March 2020  
Date



Forwarded message

From: Anupa sen <anupa.sen@jasamath.org>  
Date: Wed, Sep 25, 2019 at 12:01 PM  
Subject: Fwd: Dharmara Trainees required-29 Sept-31 Oct  
To: Shaif BBA <shaifbba.ki@jasamath.org>

Interested to apply by tonight

Dear Anupa,

We are looking for the candidates to work on a Live Project.

They will be involved in Sales role at Tanishq stores in Delhi/NCR.

Duration-29 Sept'19 to 31 Oct'19

Stipend- Rs 15000/-

Locations

Kamla Nagar  
Pitampura  
Rajouri Garden  
Gurgaon  
Saket  
Noida  
Faridabad  
South Extension  
CP

- Students will be dealing with the customer on floor (not exactly selling) but interacting with customer etc.

-Solve their query's

-Assisting the employees in billing and other activities related to sales.

-Handle rush in the store

-Understanding customer demands, & greet them in a proper manner.

Warm Regards,

Hera

Human Resources



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## Memorandum of Understanding

This Memorandum of Understanding (referred as MOU here after) is made and executed on January 23, 2020.

### BETWEEN

Jagannath International Management School, MOR Pocket 105, Kalkaji, New Delhi, Delhi 110019

Herein after referred to as "JIMS", The Party of First Part

### AND

BRICS CCI School of Analysis (DataIQ School of Analysis), having its authorized office at A-2/B, First Floor, Africa Avenue Road, Safdarjung Enclave, New Delhi-110029 (INDIA).

Herein after referred to as "BRICS CCI", The Party of Second Part

WHEREAS "BRICS-CCI" is Brazil, Russia, India, China, South Africa Chamber of Commerce with objective to create an enabling support system especially for MSME segment of businesses and young entrepreneurs from across all geographies. Through its educational vertical "DataIQ School of Analysis" it imparts industry-oriented knowledge and skill sets to students and working professional.

AND WHEREAS "JIMS" is a premier management Institute of India with a clear vision and purpose of grooming world class business leaders to meet the challenges of a rapidly changing business environment.

And is taking the services from BRICS CCI School of Analysis for training students on R and Machine learning.

With this consideration the JIMS is entering MOU with BRICS.

**NOW THIS MOU WITNESSETH AND IT IS HEREBY AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:**

- 1 JIMS and BRICS CCI have entered this MOU for providing course on R and Machine learning.
2. BRICS CCI would conduct the certified programme on R and Machine Learning at JIMS campus.
3. The certificates would be issued by BRICS Chamber of Commerce. Trainer would be provided by BRICS CCI.



4. Duration of the course would be 40 Hours.
5. Fees per student is Rs 3,500 (Three Thousand and Five Hundred only) plus GST@18% as Rs. 630 (Six Hundred and Thirtyonly).
6. JIMS shall pay 25% prior to starting of course, 50% during the currency of the course and remaining 25% at the time of distribution of certificates.
7. Base Course fee can be revised after two years by mutual agreement between JIMS and BRICS CCI. Renewal of the base course fee and any change in tax rate shall form the part of the present agreement.
8. Each party shall be on their own without imposing any cost on each other.
9. Each party shall indemnify each other from any costs, liabilities or penalties arising out of their actions.
10. Each party shall be responsible for paying Govt. Taxes for the liability of their share of revenue generated from the cooperative business.
11. Any dispute arising out of this AGREEMENT shall be addressed initially through mutual discussions and later referred to an independent arbitrator appointed by BRICS CCI as per the arbitration act.
12. Jurisdiction for the AGREEMENT shall be that of the courts of New Delhi, India exclusively.
13. This is the whole agreement between JIMS and BRICS CCI and there is no other agreement between the two.
14. Any changes in the agreement, terms of operations, student financial, Academy financials, or any changes, additions, omissions which may affect the financials or operations of this business will have to be agreed and signed by the below signing authorities.

IN WITNESS WHEREOF the parties herein have executed these presents on the day, month and year mentioned at the outset.

Place of execution: \_\_\_\_\_

On the date \_\_\_\_\_

SIGNED AND DELIVERED

By the within named

For JIMS KALKAJI

SIGNED AND DELIVERED

By the within named

For BRICS CHAMBER OF COMMERCE

Witnesses:

1. Name: Dr. (Cdr.) Satish Seth  
Director General, JIMS

2. Name: Mr. Grijesh Sharma  
Convener, BRICS CCI

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_





Bhawna Thakran <bhawna.thakran@jagannath.org>

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**Fwd: Proposal for Advance Digital Marketing Program\_\_at JIMS Kalkaji**

1 message

Thu, Jun 24, 2021 at 10:30 AM

**Dikshita Kathuria** <dikshita.kathuria@jagannath.org>  
To: Bhawna Thakran <bhawna.thakran@jagannath.org>

----- Forwarded message -----

From: **HOD BBA** <hodbba.kj@jagannath.org>  
Date: Thu, 30 Jan 2020, 13:01  
Subject: Fwd: Proposal for Advance Digital Marketing Program\_\_at JIMS Kalkaji  
To: Dikshita Kathuria <dikshita.kathuria@jagannath.org>

Dear Dikshita,

Pl coordinate for DM course, and find in the trailing mail the payment terms.  
Pl coordinate for his payment also with accounts.

Regards

----- Forwarded message -----

From: **Director General** <directorgeneral.kj@jagannath.org>  
Date: Thu, 30 Jan 2020 at 12:48  
Subject: Re: Proposal for Advance Digital Marketing Program\_\_at JIMS Kalkaji  
To: Vipul Chadha <vipulchadha@didm.in>  
Cc: Jims Chairman <chairman@jagannath.org>, HOD BBA <hodbba.kj@jagannath.org>

Dear Vipul,

Refer to my mail of 13 Jan 2020 regarding conduct of Digital Marketing Course.

Course will commence from Fri, 31<sup>st</sup> Jan 2020. Classes will be held from 12.10pm - 2.10pm, every Wednesday and Friday.

The payment terms will be as before :

- 25% - 31<sup>st</sup> January, 2020
- 25% - 11<sup>th</sup> March, 2020
- 50% - At time of Certificate Distribution



Regards,

**Dr.(Cdr.) Satish Seth**

**Director-General**

**Tel No. 011-26210265(D)**

**Mob. No.:91-11-9873474300**

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Slide Share: <http://www.slideshare.net/jimsdelhi>

Subscribe our YouTube Channel at:<https://www.youtube.com/user/JIMSKALKAJIDELHI>

On Mon, Jan 13, 2020 at 4:05 PM Director General <directorgeneral.kj@jagannath.org> wrote:

Dear Vipul,

Refer to your mail of 10 Jan 2020 regarding conduct of Digital Marketing course for 40 students for fee of Rs.3500/- (non GST) per student.

As discussed and mutually agreed today we confirm to pay Rs.2500/- (non GST) per student for a minimum of 40 students.

Dr. Rashmi Bhatia, HOD (BBA) will liaise with you regarding date of commencement of course.

Regards,

**Dr.(Cdr.) Satish Seth**

**Director-General**

**Tel No. 011-26210265(D)**





"As the world revolves  
we evolve."

**Prof. (Dr.) Rashmi Bhatia**  
Programme Director

**Jagannath International Management School**  
MOR Pocket-105, Kalkaji, New Delhi-110019.

**Contact us: 011-40619218**  
Visit us at [www.ipu.jimskalkaji.com](http://www.ipu.jimskalkaji.com)  
[www.jagannath.org](http://www.jagannath.org)

Follow on us:



## Collaboration 7



Bhawna Thakran &lt;bhawna.thakran@jagannath.org&gt;

## Fwd: Proposal of Advanced course on Excel

1 message

Mon, Jun 28, 2021 at 2:30 PM

**Shilpa Lalwani** <shilpa.lalwani@jagannath.org>  
To: Bhawna Thakran <bhawna.thakran@jagannath.org>

Regards  
Shilpa Lalwani  
Assistant Professor

Jagannath International Management School  
MOR, Pocket 105, Kalkaji , New Delhi -110019  
Ph - 40619200

Visit us at [www.ipu.jimskalkaji.com](http://www.ipu.jimskalkaji.com), [www.jagannath.org](http://www.jagannath.org)

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Slide Share: <http://www.slideshare.net/jimsdelhi>

Subscribe our YouTube Channel at: <https://www.youtube.com/user/JIMSKALKAJIDELHI>

## ----- Forwarded message -----

From: **Shilpa Lalwani** <shilpa.lalwani@jagannath.org>  
Date: Tue, Jun 30, 2020 at 3:38 PM  
Subject: Fwd: Proposal of Advanced course on Excel  
To: Dikshita Kathuria <dikshita.kathuria@jagannath.org>

Dear Ma'am  
Please find below the details of the Advanced excel course which was conducted for BCOM III M & E in 2019.

Regards  
Shilpa Lalwani  
Assistant Professor

Jagannath International Management School  
MOR, Pocket 105, Kalkaji , New Delhi -110019  
Ph - 40619200  
Visit us at [www.ipu.jimskalkaji.com](http://www.ipu.jimskalkaji.com), [www.jagannath.org](http://www.jagannath.org)

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LinkedIn: <https://www.linkedin.com/company/jims-delhi>

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Subscribe our YouTube Channel at: <https://www.youtube.com/user/JIMSKALKAJIDELHI>







Course on Advanced Excel during Aug-Dec, 19, we would like to advise the Eight weeks course (32 hours) which will cover the mentioned topics as per the following details. Proposed Course is also attached with the email.

***Eight Weeks Course***  
*on*  
**ADVANCED EXCEL: Analyzing Data**

**Unit I: Introduction to Data Analysis Using Excel**

Learn the basics of Excel to help managing, understanding patterns, visualize and gain insights from your data.

Day	Topics	Sub-Topics
1	Basics of Excel with historical data on Equity, Commodity etc Editing and basic formatting, Basic data Manipulation, Basic excel features: filtering, sorting	
1	Data Filter, Sort, custom sort, Advanced Filter Using Pivot tables & Charts	
2	Conditional formatting, Finding duplicates, Inserting/hiding comments Data text to columns using delimiters	
2	Using Basic Excel Library Functions: SUM, DIFFERENCE, PRODUCT, SUMPRODUCT, COUNT, COUNTIF, SUMIF	

**Unit II: Excel Skills for Business**

Develop your skills with Excel, one of the common tools that help solving business problems

Day	Topics	Sub-Topics
3	Mathematical, Date time functions: DATE, YEAR, DAY, MONTH, WEEKDAY, LOG, LN, SQRT, POWER, EXP etc.	
3	Lookup functions: HYPERLINK, INDEX, INDIRECT, MATCH, OFFSET, VLOOKUP, HLOOKUP, LEN	
4	Importing External Data: From Access, Web, Text Data & Other sources.	
4	Data Validation: Data Validation, Circle Invalid data, Consolidate and Group Data	



**Unit III: Analyzing and Visualizing Data with Excel**

Develop your skills with Excel, one of the common tools that data scientists depend on to gather, transform, analyze, and visualize data.

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Day	Topics	Sub-Topics
5	Financial Functions: PMT, PPMT, FV, PV, NPER, RATE, NPV	
5	Case Analysis: Loan & Lease Statement Schedule	
6	Statistical measures: Average, Median, Mode, Std deviation, Range Min Max, Variance, Coefficient of variation, Correlation and Regression, Percentiles, Quartiles, Theoretical Distributions: Binomial & Poisson	
6	Data Analysis Tools: Correlation, Covariance, Descriptive Statistics, Rank and Percentile	

### Unit IV: Essential Statistics & Optimization Using Excel

Gain a solid understanding of statistical measures using Excel, and build on your data analysis and data science foundation.

Day	Topics	Sub-Topics
7	Solver: Optimization (Linear, Transportation problems)	
8	Creating Basic Macros using VBA	

Kindly Note:

	Least Complex
	Moderately Complex
	Most Complex



No of sessions: 2 sessions per day (Each Session of 2 hrs.)

Total No. of hours: 32-36

No. of trainers: Two

No. of Participants: 30-35

All Assignments, Quiz, Grading will be managed online at <http://QTanalytics.in>. After completion of the course, participants will also be given a completion certificate from QTanalytics.

On Wed, Jul 31, 2019 at 12:18 PM Director General <directorgeneral.kj@jagannath.org> wrote:

Dear Dr. Mittal,

Refer to your mail of 27 July 2019.

It is now proposed to conduct courses as follows:

- a) Advanced Excel in 3<sup>rd</sup> Semester (30 hours) during Aug to Dec. 2019.

b) Data Analytics in 4<sup>th</sup> Semester (30 hours) during Jan to March 2020

In view of above request submit course content and costing for the above two courses at the earliest.

Regards,

**Dr.(Cdr.) Satish Seth**

**Director-General**

**Tel No. 011-26210265(D)**

**Mob. No.:91-11-9873474300**

Visit us at <http://www.jagannath.org>

